



Republika e Kosovës
Republika Kosova-Republic of Kosovo
Qeveria -Vlada-Government

Ministria e Tregtisë dhe Industrisë-Ministarstvo Trgovine i Industrije-Ministry of Trade and Industry

Agjencia për Investime dhe Përkrahjen e Ndërmarrjeve në Kosovë (KIESA)
Agencija za Investicije i Podršku Preduzeča na Kosovu (KIESA)
Kosovo Investment and Enterprise Support Agency (KIESA)

Application for participation in business to business (B2B) meetings
KIESA, Investment and Trade Forum in Zurich - Switzerland
(Date 14.06.2017)

Instruction:

Before you start filling out the application, please review the complete agenda of the Investment and Trade Forum. Also, please sign the agreement at the end of the application. Do not extend the size of the answer boxes. Additional annexes must not exceed 5 pages.

Questions regarding the application process must be directed to the KIESA central office e-mail info.kiesa@rks-gov.net.

Section 1: Applicant's Contact Information

Name of the company:	
Proposed participants:	
Address:	
Contact name, Title:	
Email:	
Telephone:	
Year of Establishment :	
Registration #:	
Tax ID / Fiscal #:	

Section 2: Motivation to participate in the Investment Forum

Describe briefly why your business is seeking to participate in the KIESA Investment and Trade Forum 2017 in Zurich. Please explain what do you expect from seeking business opportunities with Swiss private sector counterparts, and elaborate on how B2B meetings will help in achieving your goals in this area.

Section 3: Past experiences and overcoming obstacles

Does your business have any past experience in trading with Swiss counterparts? Please explain. If not, please discuss the barriers your company has encountered in attempting to cooperate with Swiss businesses.

Section 4: Expected results

If your company is selected and you are able to establish business relations with Swiss businesses, what are your goals in improving sales and how will you maintain this increase in the medium and long run.

Criteria	Quantitative impact	Explanation
Increase of sales	• € Increase	
Stability		

Section 5: Declaration regarding the accuracy of the application, and the costs of participation

I, the contract signer from the applying company, declare that, to the best of my knowledge, the information provided in this application is accurate. I further declare that if my company is selected, all costs including transportation, accommodation and other expenses for participants will be covered by my company. Finally, I declare that the staff from my company who will participate in B2B meetings will participate in all the meetings of the Investment and Trade Forum.

Signature**Printed name****Company****Date**